

# **Clinical and Economic Workshop Fall 2008**

# ACMEGS

**AMERICAN CLINICAL MEG SOCIETY**

**Athinoula A. Martinos Center for  
Biomedical Imaging**

**Massachusetts General Hospital**

**November 6 - 7, 2008  
Boston, MA**

Welcome to Boston! On the behalf of the Organizing Committee, I hope that you enjoy your visit to the Athinoula A. Martinos Center for Biomedical Imaging.

This is the 2<sup>nd</sup> annual meeting of the ACMEGS. We intend that the 2 day program can be used as a forum to discuss the clinical utility and the economics of creating and maintaining a successful clinical MEG service in the United States.

During the afternoon sessions we will be presenting a proposed public statement for the ACMEGS. Please take some time to think about what the Society can do for its members and share your thoughts during this time. Remember that this is also a social event, so introduce your self to other members.

The workshop provides an informal and friendly atmosphere for discussing and exchanging recent studies that might lead to new clinical indications for MEG and increase the economic success of MEG. There are both short-term and long-term strategies to achieve acceptance of clinical MEG. In the short term we can help our member hospitals to promote the appropriate use of the technology. It is important to work closely with the local payors and governmental regulatory bodies to ensure accurate and successful reimbursement.

In the long run, it is important to have well-designed, peer-reviewed studies of the clinical effectiveness of MEG. We also should strive to publish the effectiveness of MEG in new applications such as evaluation of head trauma, schizophrenia diagnosis and stratification, and motor mapping in Parkinson's disease. Drs. Timothy Roberts and Jeff Lewine will expand on these topics on the first morning.

We also welcome Robert Knowlton as the first John Gates Memorial Lecture.

Since this is a national conference involving many clinical sites, under no circumstances should anyone divulge their institutional billing rates or other actual billing rates. If they attempt to do so, they will be asked to leave.

I also wish to welcome our new Executive Director of ACMEGS, Michael Longacre.

Please enjoy the conference and dinner.

Sincerely,

Steven M. Stufflebeam, M.D.  
President, American Clinical Magnetoencephalography Society

Organizing Committee:  
Anto Bagic, University of Pittsburgh Medical Center, Pittsburgh PA  
Greg Barkley, Henry Ford Hospital, Detroit MI  
Michael Funke, University of Utah, Salt Lake City UT  
Roland Lee, University of California San Diego, San Diego CA  
Steven Stufflebeam, Mass. General Hospital, Boston MA

# PROGRAM

## Thursday, November 6, 2008

- 9:00 am**      **Arrival / Breakfast Reception (Provided)**
- 10:30 am**      **ACMEGS Presidential Address**  
**Welcome**  
**Current Membership**  
**Plans for 2008/9 and beyond**
- 10:45 am**      **Clinical Research (Steve Stufflebeam)**  
How to write a clinical MEG article that even an insurance company can understand.      **Jeffrey Lewine** (Chicago)  
ISACM 2009 in Athens      **Tim Roberts** (Philadelphia)
- 12:00 pm**      **Lunch (Provided)**
- 1:00 pm**      **Business Meeting (Michael Funke)**  
Proposals & Discussion
- Mission Statement
  - Benefit Statement
  - Membership Fee Structure
  - Annual Meeting 2009
- 2:00 pm**      **Towards Clinical Standards and Certification (Anto Bagic)**  
Necessity, Process, Issues and Outlook  
Forming of ACMEG task-force groups

**Dinner (Provided) 6 pm - late**

## Friday, November 7, 2008

- 9:00 am**      **Breakfast (Provided)**
- 9:30 am**      **John-Gates-Lecture**  
Robert Knowlton (Birmingham, AL)
- 10:15 am**      **MEG Economics Bootcamp (Michael Longacre)**  
Medicare Update 2009  
National MEG Services Analysis  
Private Reimbursement Strategies Roundtable  
ACMEGS Evaluation Projects  
Open Discussion
- Noon**          **Lunch (Provided)**
- 1:00 pm**      **Meeting Adjourn**

# Steven Stufflebeam

---

## ACMEGS Presidential Address

Steven Stufflebeam, M.D.

Director of Clinical Magnetoencephalography

Associate Professor of Radiology, Massachusetts General Hospital

## ACMEGS

American Clinical  
Magnetoencephalography Society  
Philadelphia, PA, USA Dec 2, 2007

---

---

---

---

---

---

---

## Desired Future of MEG

### *Current Situation*

1. 20+ active clinical MEG sites in US
2. Some carriers pay others don't; can't to evolve
3. Major MEG vendor suspended manufacturing  
? Restart

### *Desired Situation*

1. Thriving MEG centers in all hospital centers
2. All carriers reimbursing
3. Thriving MEG Vendors, innovating

---

---

---

---

---

---

---

## History of ACMEGS

- APC Panel Meeting, August 2005
- CMS Meeting Sept 2005 on proposed MEG reimbursements for 2006
- Need a vehicle to meet with CMS as physicians' organization
  - Work with all vendors yet operate independent of vendors
- Educate members and insurance carriers
- Trade organization: NP 510c(6) tax status to allow for political activity
  - Incorporated April 25, 2006

---

---

---

---

---

---

---

## Current Mission Statement

- ACMEGS will educate clinical MEG sites as well as private and US government policymakers about reimbursement issues and appropriate patient care standards.
- ACMEGS works with and complements other national and international organizations, such as the AES & International Society for the Advancement of Clinical MEG

---

---

---

---

---

---

---

## Membership Status

- Currently we have over 30 paid members from 16 sites in the United States
  - Equal representation from all manufacturers
- We wish to have at least one member from each site in the US

---

---

---

---

---

---

---

## Clinical MEG

- Present clinical MEG reimbursement:
  - CMS has recently reduced reimbursement
  - Private insurance reimbursement is uneven
- We wish to achieve fair reimbursement for clinical MEG from gov't and private carriers
- *Strategy:* Organize through ACMEGS

---

---

---

---

---

---

---



---

---

---

---

---

---

---

---

## ACMEGS 2000

- Immediate plan ACMEGS going to do next?
  - Create a public statement from ACMEGS regarding the current status of clinical MEG
    - Website ([www.acmegs.org](http://www.acmegs.org))
    - ? Published in a clinical journal
  - Have an informational meeting with CMS
  - Anonymous data base of all cases of member sites
  - Standards and QA for clinical MEG

---

---

---

---

---

---

---

---

**Jeffrey Lewine**

---

**How to write a clinical MEG article that even an insurance company can understand**

---

Jeffrey Lewine, Ph.D.

Alexian Brothers Center for Brain Research, Elk Grove Village, IL  
Executive Director



ALEXIAN ADVANCED MEDICINE

Alexian Neurosciences Institute

## Clinical MEG



Where are we now?  
Where do we need to go?  
How do we get there?

Jeffrey David Lewine, Ph.D.  
Director, Illinois MEG Center  
Director, Alexian Brothers  
Center for Brain Research



Alexian Brothers Medical Center  
St. Charles Medical Center  
Alexian Brothers Medical Center  
Alexian Brothers Hospital

---

---

---

---

---

---

---

---

---

---

## Where are we now?

- At best, we have only two established applications that merit reimbursement by insurance companies, and many of the companies do not easily recognize these.
  - Presurgical Functional Mapping of Eloquent Cortical Regions
  - Localization of Epileptiform Activity
- There are a handful of emerging applications that may soon reach clinical fruition [documentation of mild traumatic brain injury, prediction of recovery from stroke, etc.], but as a community we must work together to identify the best prospects and figure out what is needed to bring these applications to fruition.
- We must remember that even the most elegant findings in a clinical population [e.g., identification of auditory processing abnormalities in autism, dyslexia, or schizophrenia] are irrelevant to an insurance company unless we can show that MEG alters patient care in a positive and cost-effective manner. Good and interesting science is great for NIH, but BCBS is not going to pay for good science.

---

---

---

---

---

---

---

---

---

---

## Bad News – Good News

- The Bad News First
- There are two very influential Technology Assessments that consider MEG to be investigational – BCBS [2003], Hayes [updated in 2005].
- There is a 2007 report from the Medical Advisory Secretariat to the Ministry of Health and Long-Term Care for Ontario which also suggests MEG to be mostly investigational.
- There is a recent meta-analysis by Lau et al., 2008 which concludes MEG to be investigational.
- Most of the major private insurance companies have negative MEG policies: Most BCBS chapters, United HealthCare, Aetna, and Cigna, and most have updated their policy within the last year.
- The demise of VSM contributes to a growing impression that MEG is a technology that has not found, and never will find, its clinical foundation.

---

---

---

---

---

---

---

---

---

---

## Bad News – Good News

- And now some Good News
- We have CPT-codes, and medicare reimbursement levels are not unreasonable but we have to be careful here with respect to billing practices.
- There continue to be US sales to influential clinical sites.
- There are some positive MEG policies – TriCare, BCBS Kansas, High Point
- Most insurance companies will ultimately approve a MEG examination if you are persistent and jump through all of the hoops. Every company has medical directors you can appeal to, and most provide for independent outside medical review.

---

---

---

---

---

---

---

## Where do we need to go?

- We have to work together to convince insurance companies that even initial denial of MEG is to their detriment – it costs them money to go to outside medical review!
- We need to do research that is geared towards addressing technology assessment concerns.
- We need to become much better at how we present our data in publications and what conclusions we draw.
- If we do these things, reimbursement will ultimately become routine.
- Finally we need to develop some new, real clinical applications fast!

---

---

---

---

---

---

---

## How do we get there?

- Dealing with insurance companies:
  - Our attitude has to be that all of the key data to support the clinical utility of MEG is already available. As a community we should still be planning multisite trials and better clinical studies, but don't say this in print, and don't say it to a medical director.
  - As a community we need to share reimbursement information and strategies, including strategies for cultivating support from local carriers [invite local directors to the site], drafts of appeal letters, and lists of who has paid for what type of studies. Also, maintaining records of contacts is key. We need to identify resources for maintaining a data base. A major strategy is to make the appeal process such a pain that you give up – be persistent.
  - There are two arguments used for denying MEG [1] the procedure is investigational and [2] inadequate medical necessity. The 2<sup>nd</sup> issue is patient specific, but the first is only partially so. If you know that a company has paid, even once, for a presurgical mapping in a patient with a frontal tumor, they are hard pressed to continue to argue that the procedure is investigational in cases like this. Don't be shy about calling these guys out to the mat on an issue like this.

---

---

---

---

---

---

---

## How do we get there?

- Better Research – Understand the Technology Assessment Process
- TEC Assessment Criteria:
  - Regulatory Approval
  - Scientific evidence must permit conclusions concerning the effect of the technology on health outcomes
  - The technology must improve net health outcomes
  - The technology must be as beneficial as any established alternatives
  - The improvement must be attainable outside of investigational settings
  - Demonstrate that the method is of diagnostic and/or prognostic value
  - Demonstrate that the method is valid with respect to a gold standard
  - Demonstrate the resultant data alters health outcomes in a positive manner
  - Demonstrate that the method is cost effective

---

---

---

---

---

---

---

---

## How do we get there?

- Studies must have > 20 subjects
- Prospective studies are better than retrospective studies
- Multisite is better than a single site.
- Studies should be blinded
- Comparison to gold standard – be very careful here – consider for example using the agreement between the location of MEG spikes and ECoG as a standard for epilepsy. If the outcome is that the patient is seizure free, this makes perfect sense. However, for a patient with a poor clinical outcome, the concordance with the ECoG is a comparison point, but a discordant result does not imply an MEG failure.
- OUTCOME, OUTCOME, OUTCOME

---

---

---

---

---

---

---

---

## How do we get there?

- Be thoughtful in writing manuscripts:
- Insurance companies want to see terms like sensitivity and specificity, positive and negative predictive value, and most importantly impact on outcome.
- Also, steer away from statements like – the available clinical data is not adequate to demonstrate utility so we did this study..., more research is needed.
- Good Examples:
  - Knowlton et al., 2008
  - Sutherland et al., 2008

---

---

---

---

---

---

---

---

## Some Additional Short Term Help!

- Recommendations from ACMEGS – we need to have this, but impact is likely to be small on private payors.
- We need to push AAN to complete its hopefully favorable technology review. An alternative might be a more general non-evidence based statement.
- A Support letter from the Directors of Comprehensive Epilepsy Programs  
We need to provide the expert opinions and make certain that an outside reviewer would be hard pressed to argue the technology to be investigational.
- A meta-analysis of existent epilepsy and presurgical data that is explicitly geared towards reviewing the technology. We need to take this into our own hands.

---

---

---

---

---

---

---

## Lau et al., 2008, Epilepsy Research

- There is insufficient evidence in the current literature to support the relationship between the use of MEG in surgical planning and seizure free outcome after epilepsy surgery.

---

---

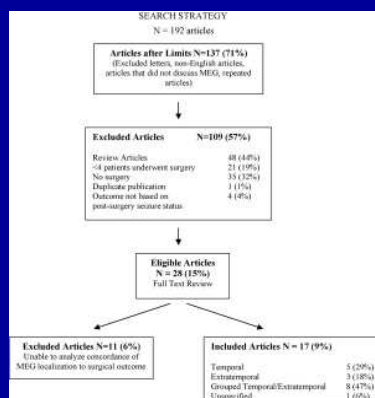
---

---

---

---

---



---

---

---

---

---

---

---



# New Meta-analysis

Article	# Concordant Non seizure-free	# Concordant Non seizure-free	# Discordant- Seizure-free	# Discordant Non seizure-free	Total # of subject
Bast et al., 2004	3	0	0	2	5
Eliashiv et al., 2002	4	1	1	1	7
Fernandez et al., 2004*	10	0	8	2	20
Fischer et al., 2005	12	3	8	10	33
Genov et al., 2004	3	0	0	1	5
Guggisberg et al., 2008	6	4	7	6	23
Ishibashi et al., 2002	22	5	4	0	29
Jewaki et al., 2002	7	1	2	2	16
Knowlton et al., 1997	10	3	0	1	14
Knowlton et al., 2008a,b	23	7	7	12	49
Lamaso et al., 1999	1	1	0	3	5
Leijon et al., 2003	3	2	0	1	6
Lin et al., 2003	4	0	0	0	4
Mamalek et al., 2002	9	2	2	2	15
Manoharan et al., 2007**	30	13	2	1	46
Mohamed et al., 2006	2	2	0	0	4
Mohamed et al., 2007a	2	2	0	1	5
Mohamed et al., 2007b	9	3	0	1	13
Oishi et al., 2006	9	5	5	4	19
Osaba et al., 2001	6	0	5	1	12
Patarata et al., 2004	26	21	6	12	65
RamachandranNair et al., 2007	6	3	3	10	22
Smith et al., 2003***	18	8	9	8	51
Stefan et al., 2004	3	3	0	0	6
Stefan et al., 1994	12	5	0	0	17
Whelless et al., 1999****	11	4	7	7	29
POOLED DATA	251	98	75	96	520

---

---

---

---

---

---

\_\_\_\_\_

[illegible]

## **Future applications of clinical MEG**

Tim Roberts, Ph.D.

Vice Chair of Research, Department of Radiology at Children's Hospital of Philadelphia  
Professor of Radiology at the University of Pennsylvania School of Medicine

## (MEG) Biomarkers of Autism

Timothy P.L. Roberts

Susan Levy, Michael Gandal, Sarah Khan, J. Chris Edgar,  
Deborah Zarnow, Erin Simon Schwartz



---

---

---

---

---

---

---

---

## Electrophysiological Signatures of Autism Spectrum Disorders

- Roles:
  - Characterization / more specific diagnosis
  - Identify target neural systems for intervention
  - Stratify patients for intervention
  - Objectively evaluate therapy
  - Bridge to experimental (animal) models
- Hypothesis:
  - A disorder of neural communication will be revealed in temporal and oscillatory shifts, rather than spatial organization alone – these can form imaging biomarkers

---

---

---

---

---

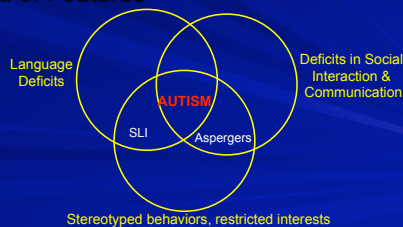
---

---

---

## Autism Spectrum (ASD)

- Neurodevelopmental disorder, 65-90% heritable, ~1 in 150 children [CDC, 2007]
- Triad of Features



---

---

---

---

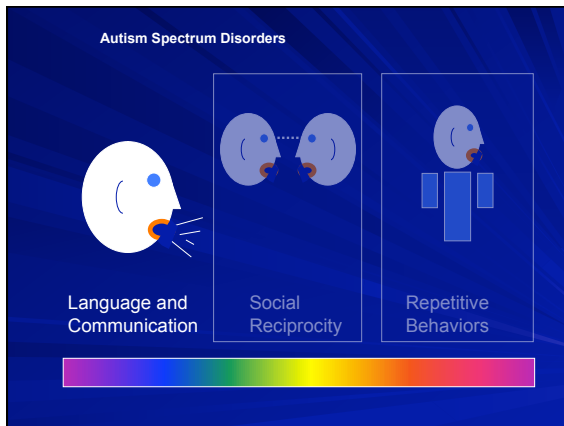
---

---

---

---






---

---

---

---

---

---

---

---

## Language Impairment in Autism

- Language delay: one of earliest indicators of ASD
- Language processing can be modeled using auditory evoked potentials/fields (AEP/AEF)
- Our strategy: use AEF to characterize bottom-up building blocks of language processing, compare ASD vs typically developing children

---

---

---

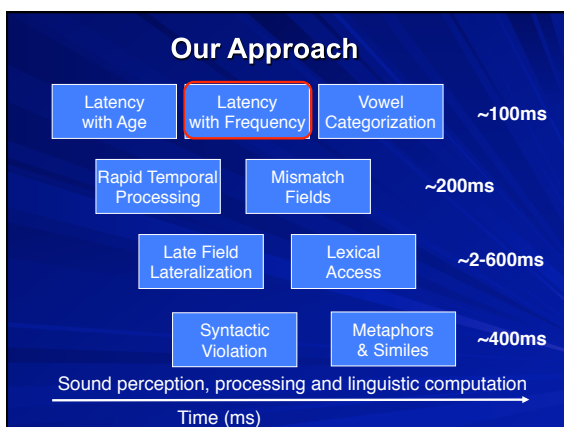
---

---

---

---

---




---

---

---

---

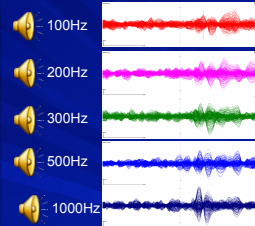
---

---

---

---

## Methods



Subjects (age 6-15)

- Autistic children (n = 21)
- Typically developing children (n = 19)

---

---

---

---

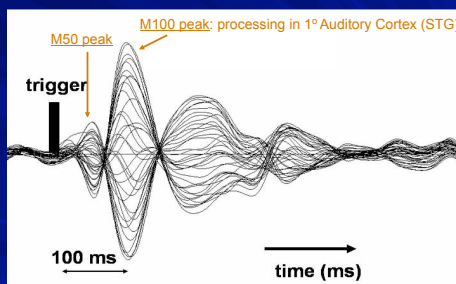
---

---

---

---

## Auditory electrophysiological signature




---

---

---

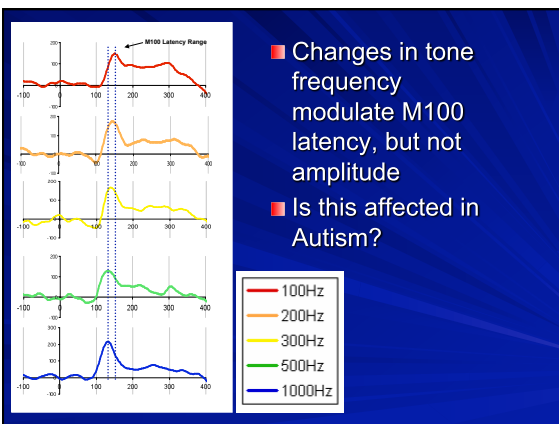
---

---

---

---

---




---

---

---

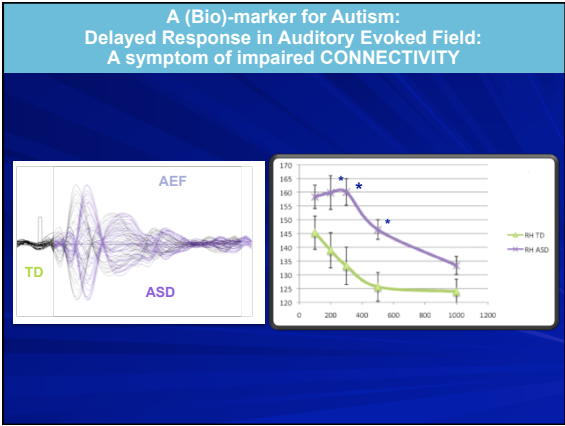
---

---

---

---

---



---

---

---

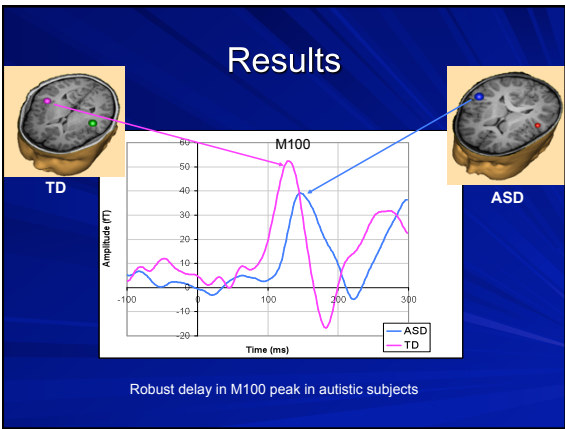
---

---

---

---

---



---

---

---

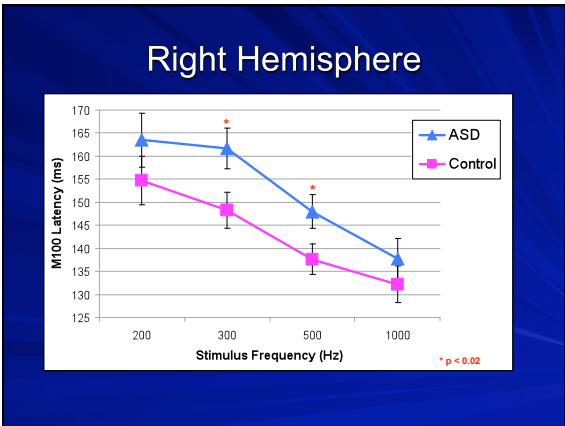
---

---

---

---

---



---

---

---

---

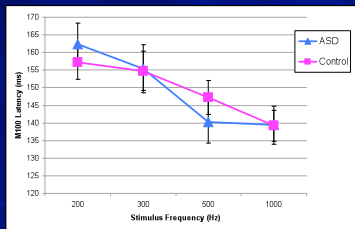
---

---

---

---

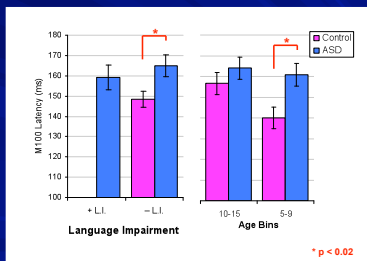
## Left Hemisphere



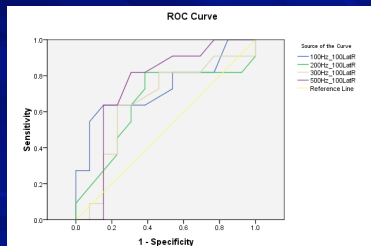
• No significant difference in LH

• Also no difference in M100 amplitude in left or right hemispheres

## Subgroup Analysis



## Implications: A Biomarker for ASD?

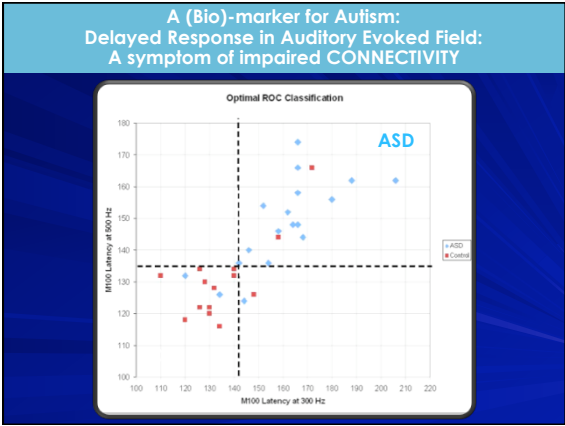


**500 Hz Stimulus**

-Sensitivity 82%

-Specificity 70%

( $p=0.00$ )




---

---

---

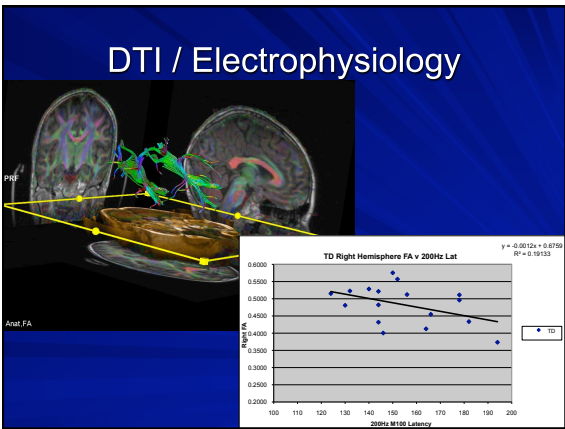
---

---

---

---

---




---

---

---

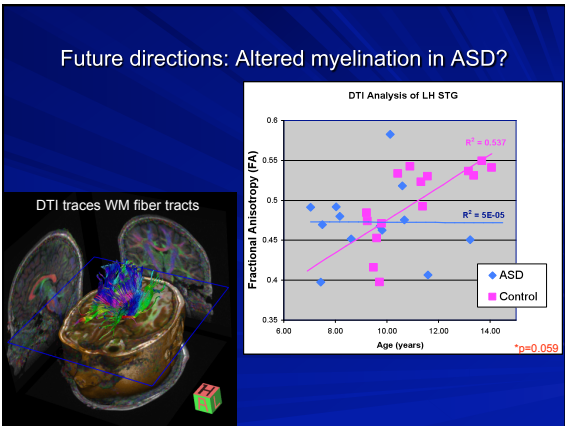
---

---

---

---

---




---

---

---

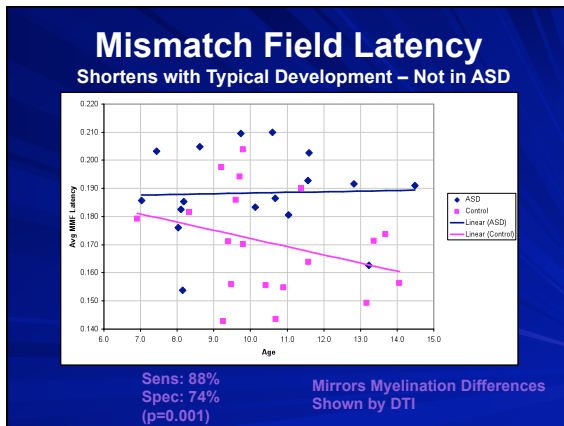
---

---

---

---

---




---

---

---

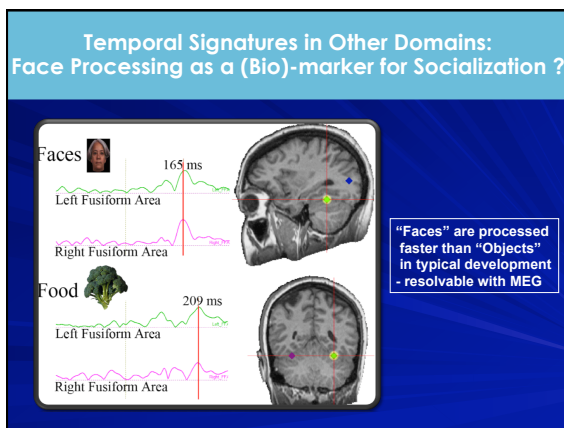
---

---

---

---

---




---

---

---

---

---

---

---

---

- ### Conclusion
- Systematic ~20% **delay in M100 latency** in Autism
    - Specific to right hemisphere
    - Specific to 300 Hz and 500 Hz stimuli → ‘/u/’ and ‘/a/’ sounds
    - Specific to ASD, not a confound of age or language impairment
    - **Marker of delayed/dysfunctional language processing**
  - ASD Biomarker?
    - 80+% sensitivity and 70% specificity
    - Can improve using LDA and multiple factors (e.g. M100 & MMF)
  - Future Directions
    - **Impaired myelination?** Follow up with DTI

---

---

---

---

---

---

---

---

## Electrophysiological Signatures of Autism Spectrum Disorders – Timing Matters

- Roles:
  - Characterization / more specific diagnosis (early predictor?)
  - Identify target neural systems for intervention
  - Stratify patients for intervention
  - Objectively evaluate therapy
  - Bridge to experimental (animal) models
  - Essentially BIOMARKERS of ASD
- Working Concept:
  - Spatial, temporal and spectral parameters might combine to yield desired sensitivity and specificity for neural impairments underlying ASD – **5D endophenotypes / biomarkers**

---

---

---

---

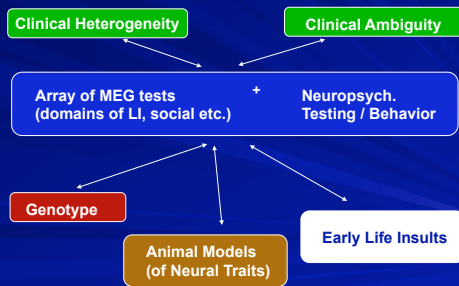
---

---

---

---

## Role of Electrophysiological Endophenotypes




---

---

---

---

---

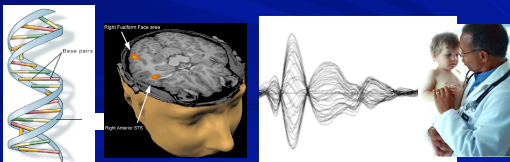
---

---

---

## Imagining the Future

- 1) Genetics Screening at birth (or before)
  - Profile of genetic risk factors
  - Prediction of risk based on sum of all factors
- 2) Enrollment in monitoring program during the risk period (first 6-24 months)
  - Biomarkers (Brain Growth, Electrophysiological Signatures)
  - Behavioral markers (lack of social communication)
- 3) Prophylactic interventions (behavioral, environmental triggers, pharmaceuticals)




---

---

---


---

---

---

---

---



**CHOP MEG Lab**

J Christopher Edgar, PhD

Sarah Khan	Erin Schwartz, MD	NIH R01-DC00871
Mike Gandal	Deborah Zarnow, MD	Nancy Lurie Marks Family Fdn
Katelyn Cannon	Susan E. Levy, MD	Christina & Jeffrey Lurie
Tina Ahmadinejad	Lisa Blaskey, PhD	Autism Speaks
Gwen Schmidt	Sarah Woldoff, PhD	HRSA
Michael Rey	John Dell, RT	Samueli Institute
Justin Monroe	Ralph Magee, RT	Commonwealth of PA

**Funding**

---

---

---

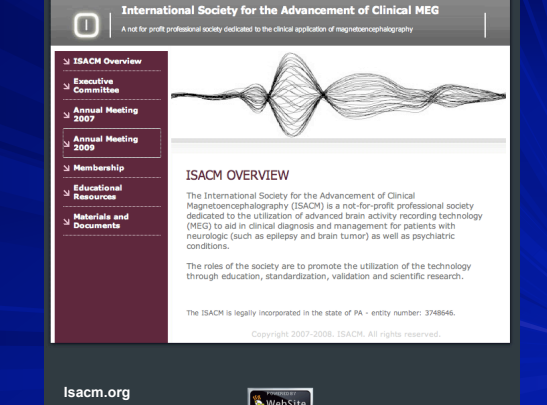
---

---

---

---

---



**International Society for the Advancement of Clinical MEG**  
A not for profit professional society dedicated to the clinical application of magnetoencephalography

ISACM Overview

- Executive Committee
- Annual Meeting 2007
- Annual Meeting 2009
- Membership
- Educational Resources
- Materials and Documents

**ISACM OVERVIEW**

The International Society for the Advancement of Clinical Magnetoencephalography (ISACM) is a not-for-profit professional society dedicated to the utilization of advanced brain activity recording technology (MEG) to aid in clinical diagnosis and management for patients with neurologic (such as epilepsy and brain tumor) as well as psychiatric conditions.

The roles of the society are to promote the utilization of the technology through education, standardization, validation and scientific research.

The ISACM is legally incorporated in the state of PA - entity number: 3748846.

Copyright 2007-2008, ISACM. All rights reserved.

isacm.org

WebSite

---

---

---

---

---

---

---

---

**ISACM 2009**

- September 3-6<sup>th</sup> 2009
- Athens, Greece
- Thurs-Sat Meeting
- Roundtable format
- Sunday – optional cultural tours




---

---

---

---

---

---

---

---



# Michael Funke

---

## **ACMEGS Business Meeting**

Michael Funke, M.D., Ph.D.  
Assitant Professor, Department of Neurology  
University of Utah, Salt Lake City, UT

# **ACMEGS MISSION STATEMENT**

With the goal of improving clinical outcomes, the American Clinical MEG Society strives to make high quality healthcare available and affordable for patients with epilepsy and other neurological conditions across the country.

ACMEGS is a non-profit 501c6 trade association with a membership of more than 20 specialized clinical MEG centers in the United States. Founded in 2006 by physician-leaders committed to setting a national agenda for quality epilepsy care, ACMEGS educates public and private policymakers and regulators about appropriate patient care standards, reimbursement and medical services policies. ACMEGS is designed to complement, not compete with, the efforts of existing scientific and charitable epilepsy organizations.

## **Objectives**

The primary objectives of ACMEGS are to support physicians and administrators in the operation of their clinical MEG centers.

We do this by:

- Linking patients, administrators, and referring clinicians with providers of specialized care.
- Connecting clinical MEG center members with each other for information sharing.
- Educating members and other organizations about ever-changing rules, governmental regulations and payor reimbursement issues that affect the success of specialized MEG care in the United States.
- Initiating positive changes in public and private reimbursement policies, coding and legislation and regulations that govern how specialized MEG care is delivered. Advocating for improved reimbursement for all MEG services, hospital outpatient

payments, inpatient hospital care, new technologies in both the public and private realms.

- Collaborating with the American Clinical Neurophysiology Society (ACNS), the National Association of Epilepsy Centers (NAES), the American Academy of Neurology (AAN), the American College of Radiology, the American Epilepsy Society (AES) and the Epilepsy Foundation (EF) on matters affecting epilepsy care by identifying areas and projects of mutual interest.
- Working with other organizations to bring new applications of MEG technology to improve the health of patients.

ACMEGS maintains solid working relationships with public and private organizations whose activities directly and indirectly affect access to high quality patient care. For example, organizations like the U.S. Department of Health and Human Services, the Centers for Medicare and Medicaid Services (CMS), the Centers for Disease Control and Prevention's (CDC's) epilepsy program, Joint Commission on Accreditation of Health Care Organization (JCAHCO), and Health Resources and Services Administration (HRSA).

# **ACMEGS MEMBERSHIP FEE SCHEDULE**

## **MEG Center Membership**

Annual MEG center membership dues are \$2000. Membership is available to clinical MEG programs active in the diagnosis and treatment of epilepsy regardless of size or scope. Membership includes the Medical Director (and/or Co-medical Director) and the Program Administrator (person with budgetary authority for the epilepsy program). All centers that applied for membership are invoiced.

## **Individual Membership**

Annual individual membership dues are \$50 per individual. Professionals affiliated with a clinical MEG or epilepsy center member in good standing may belong as individual members. Associate membership rate is \$50/year for technologists and affiliated professionals. All individual members are invoiced.

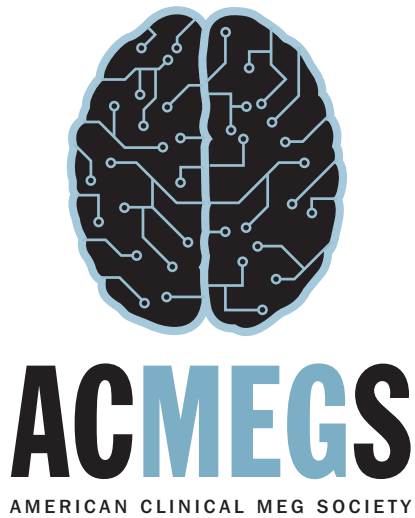
## **Billing Cycle**

Annual memberships are effective January 1 through December 31 of each year. Centers are invoiced for the following year no later than November. Dues are payable by January 31st of each year.

# **BENEFITS OF ACMEGS MEMBERSHIP**

In the healthcare environment of today ACMEGS membership has value.

- ACMEGS organizes and sponsors a yearly clinical and economic workshop that highlights recent changes in the finances of a new or growing clinical MEG site.
- Create a clinical MEG community, both online and in the real world.
- ACMEGS acts as the united voice of clinical MEG centers and maintains a national focus in the areas of clinical guidelines, government regulation and third party reimbursement.
- ACMEGS is continually seeking opportunities to promote the specialized services of MEG centers, and to improve coverage and payment for services in both the public and private insurance arenas. Acting on behalf of clinical MEG centers, the ACMEGS directs efforts in the establishment of CPT codes and relative values, Medicare coverage policies, and public health programs to encourage early intervention, accurate diagnosis and comprehensive treatment for patients.
- ACMEGS maintains relationships with key government, scientific and charitable organizations and decision makers on matters affecting patient care.



AMERICAN CLINICAL  
MEG SOCIETY



1



2



3



4

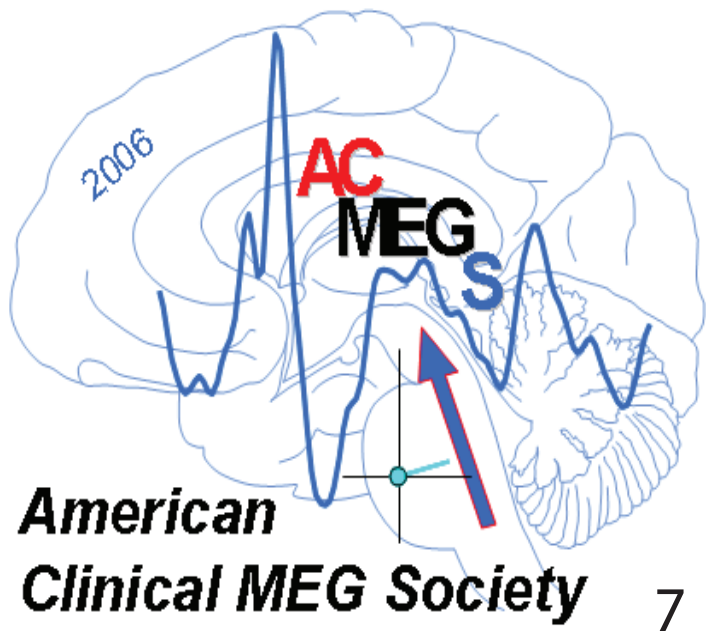


5



AMERICAN CLINICAL  
MEG SOCIETY

6



# ACMEGS

AMERICAN CLINICAL MEG SOCIETY

8



## **Towards Clinical Standards and Certification**

Anto Bagic, M.D., M.sc.

Assistant Professor, Neurology & Neurosurgery Chief, Epilepsy Division Director  
University of Pittsburgh Medical Center, Pittsburgh, PA

# Robert Knowlton

---

## **John Gates Lecture**

Robert Knowlton, M.D., M.S.P.H.

Associate Professor of Neurology, Division of Epilepsy, Director MEG Laboratory  
University of Alabama, Birmingham, AL

# Role of MSI in Epilepsy Surgery

American Clinical MEG Society  
John Gates Lecture 2008

Robert C. Knowlton, MD, MSPH

---

---

---

---

---

---

---

## Goal of MSI in Epilepsy

Noninvasive **3D localization** of abnormal and normal cerebral function.

**Epileptiform** and non-epileptiform disturbances of cerebral activity.

Cortical function / brain mapping.

---

---

---

---

---

---

---

## Limitations

- Mathematical models used to compute source localization make many assumptions about the source(s) that may or may not be **valid**.
- Magnetic fields from some deep sources cannot be detected at the scalp.
- Resources to implement MEG technology and analysis labor are both expensive.

---

---

---

---

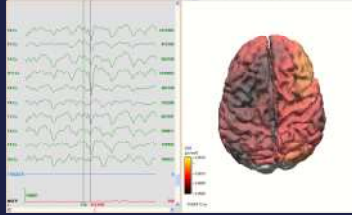
---

---

---

## Spike Source Localization

- Validity
  - Technical
  - Statistical
  - Clinical
- Value
  - Clinical
  - Economical



---

---

---

---

---

---

---

---

## Technical and Clinical Validation

- Implanted dipoles.
- Simultaneous MEG and ICEEG.
- Colocalization with epileptogenic lesions (MRI).
- Colocalization with functional epilepsy imaging (PET, ictal SPECT, MRSI).
- Correlation with ICEEG and surgery outcome.

---

---

---

---

---

---

---

---

## Epilepsy Surgery



---

---

---

---

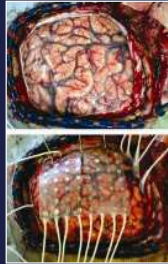
---

---

---

---

## The Problem



---

---

---

---

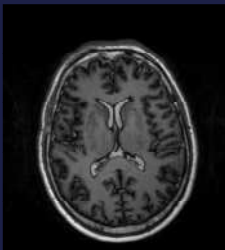
---

---

---

---

## Non-localizing MRI



---

---

---

---

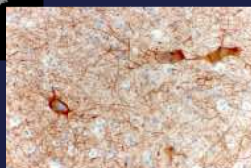
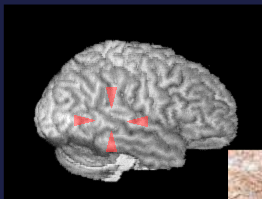
---

---

---

---

## Value ?



---

---

---

---

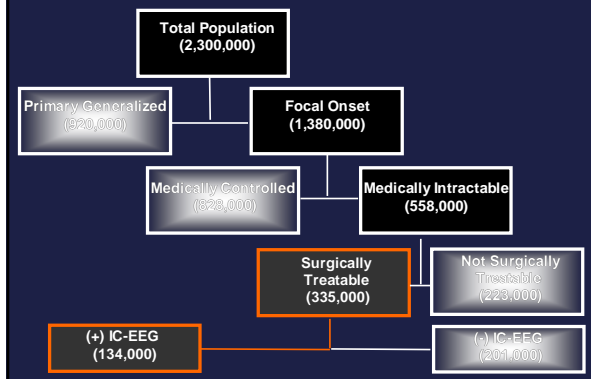
---

---

---

---

## Epilepsy Prevalence - U.S.




---

---

---

---

---

---

---

---

## Epilepsy Neurophysiology

### Non-invasive

Seizure monitoring  
(VEEG)

Source localization  
(EEG and MEG)

EEG/fMRI

### Invasive

ICEEG

SEEG

Wada

---

---

---

---

---

---

---

---

## MEG in Epilepsy Validation

### ● Direct:

Implanted dipoles by special intracranial  
electrodes implanted for epilepsy surgery  
localization

Simultaneous ICEEG-MEG recordings

---

---

---

---

---

---

---

---

- Colocalization with epileptogenic lesions (MRI and histopathology)
- Colocalization with functional imaging: PET, ictal SPECT, MRS
- Correlation with subsequent ICEEG recordings and surgery outcomes

[illegible]

Figure 1 displays a 3x3 grid of brain maps showing the localization of epileptic foci. The top row shows a patient with a single focus in the left temporal lobe. The middle row shows a patient with multiple foci in the left temporal lobe. The bottom row shows a patient with multiple foci in the left temporal lobe. Each row contains a time-series plot of the focal activity, a topographic map of the focal activity, and a corresponding axial MRI scan of the brain with the focal activity localized to the left temporal lobe.

---

---

---

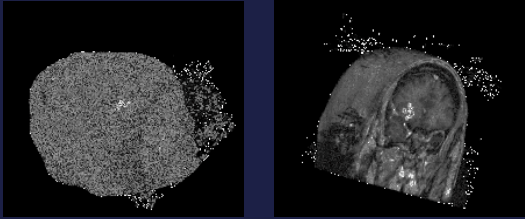
---

---

---

[illegible]

## MSI



---

---

---

---

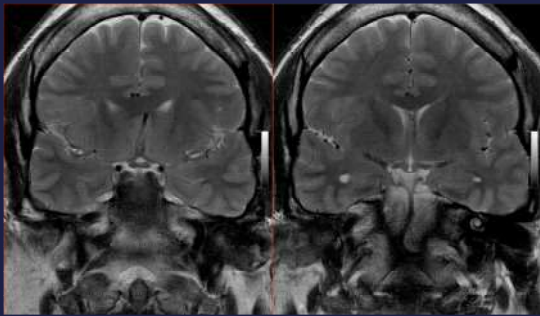
---

---

---

---

## MRI



---

---

---

---

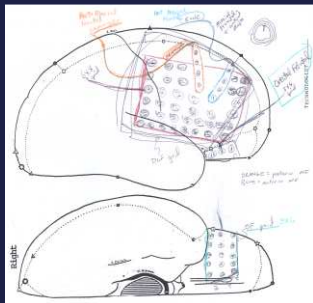
---

---

---

---

## Intracranial EEG (ICEEG)



---

---

---

---

---

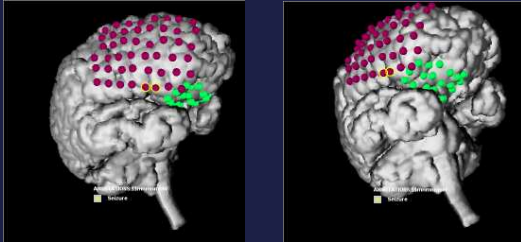
---

---

---



## Grid View and Preoperative Imaging



---

---

---

---

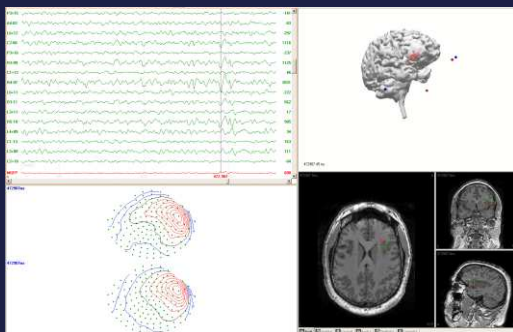
---

---

---

---

## MSI: Dipole Modeling



---

---

---

---

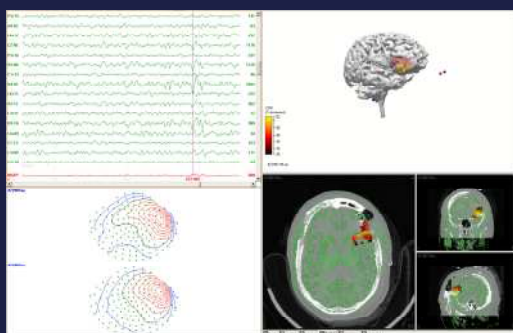
---

---

---

---

## MSI: Extended Source



---

---

---

---

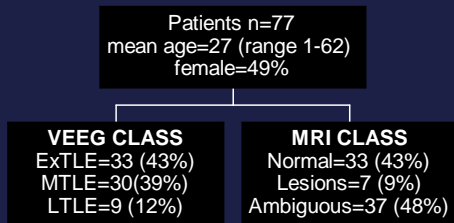
---

---

---

---

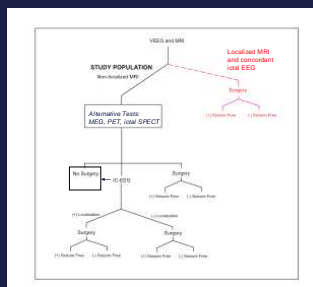
## ICEEG Patients from Cohort



## Prospective MSI and multimodality imaging study

- Patient Selection began in 2001:
  1. Surgical candidates following scalp **VEEG** monitoring
  2. **MRI** non-localizing, normal, ambiguous  
—ultimately excluded patients with unilateral hippocampal sclerosis or focal *epileptogenic* lesion and concordant ictal EEG.

## Study Design Overview



## AIMS

1. To determine sensitivity, specificity and predictive values of MEG with respect to ICEEG and surgical localization
2. Compare degree of localization agreement (redundancy versus complementary role) between MEG, PET, and ictal SPECT.

---

---

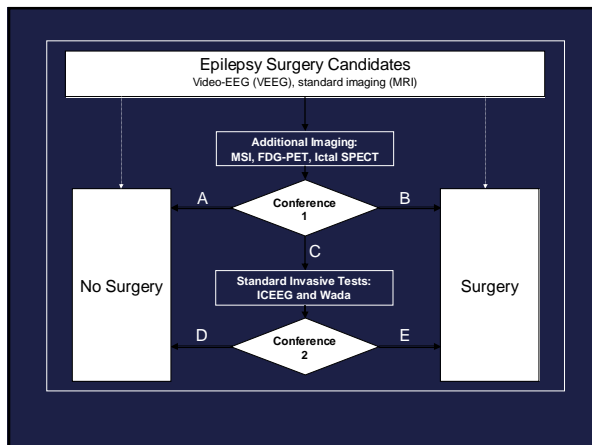
---

---

---

---

---



---

---

---

---

---

---

---

## Methods: MEG

- *Whole head magnetometer* (148 channels)– 40 minutes of spontaneous cerebral activity typically during sleep with or without clonidine (for enhancement of spikes).
- Simultaneous recording of EEG (10-20 system with additional electrodes FT9 & FT10).
- Single ECD model for source localization

---

---

---

---

---

---

---

### Methods: FDG-PET and ictal SPECT

- Interictal FDG-PET scans with modern high-resolution camera—visual analysis versus SPM
- Ictal SPECT (HMPAO) with brain dedicated triple head camera—visual analysis, subtraction, and SPM
- With and without coregistration to MRI

---

---

---

---

---

---

---

### Methods: ICEEG

- ExTLE: subdural grid and strip electrodes with coverage over the **hypothesized location**\* of the epileptogenic zone
- MTLE: bilateral subtemporal epidural or subdural strip electrodes (+/- hippocampal depth electrodes)
- LTLE: subtemporal strip and lateral temporal grid electrodes.

\* Coverage of hypothetical seizure localization based on electro-clinical-anatomic data and other imaging, **not MEG**

---

---

---

---

---

---

---

### Methods: ICEEG

- MSI data provided after an initial ICEEG coverage plan was designed.
- Only additional electrodes to cover region(s) indicated by MSI that were not included in original plan (no change to original sampling).

---

---

---

---

---

---

---

## Comparison of localization




---

---

---

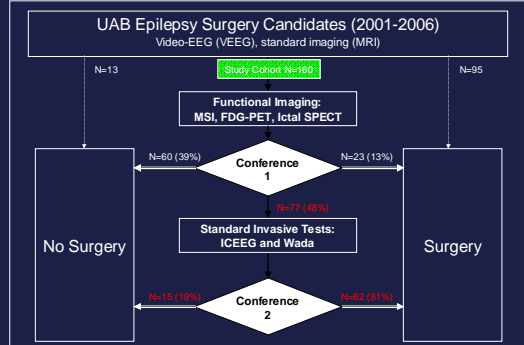
---

---

---

---

---




---

---

---

---

---

---

---

---

## ICEEG Cohort (n=77): Epilepsy category by MRI class

	MTLE	LTLE	ExTLE	NL
<b>MRI class</b>				
Normal	14 (50)	2 (22)	14 (45)	1 (25)
Abnormal				
large, ambiguous, multiple	7 (25)	3 (33)	11 (35)	1 (25)
questionable	5 (18)	3 (33)	3 (10)	1 (25)
localized	2 (7)	1 (11)	3 (10)	1 (25)
<b>Total</b>	<b>28</b>	<b>9</b>	<b>31</b>	<b>4</b>

MTLE=mesial temporal lobe epilepsy, LTLE=lateral temporal lobe epilepsy, ExTLE=extratemporal lobe epilepsy  
NL=non-localized

---

---

---

---

---

---

---

---

# MSI-ICEEG Classification

VEEG	MEG/MSI			ICEEG		
	Localized	NL	Negative <sup>*</sup>	Localized	NL	Negative <sup>§</sup>
ExTLE	20	9	4	22	9	2
MTLE	17	5	8	20	8	2
LTLE	7	0	2	8	1	0
NL	4	0	1	4	0	1
Total	48	14	15	54	18	5

<sup>\*</sup> no spikes captured during MSI recording session

<sup>§</sup> no seizures captured during ICEEG recording session (minimum 5 days)

# Localization Concordance

MSI	ICEEG	
	+	-
concordant +	32	7
-	19	14
discordant +	5	$\kappa=0.2518 [0.039,0.4646]$

# Localization Concordance

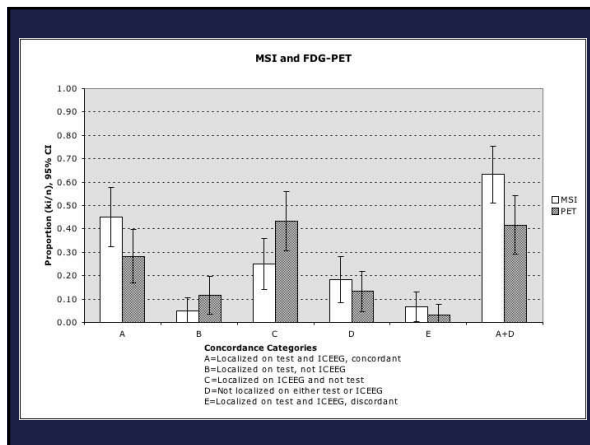
MSI	ICEEG	
	+	-
concordant +	32	7
-	8	10
discordant +	5	$\kappa=0.3818 [0.124,0.6396]$

Non-diagnostic MSI (no spikes) excluded

## MSI localization in comparison to ICEEG

	MSI n=77	MSI n=72	MSI n=58*
Sensitivity	62.7% (54.4, 69.6)	62.7% (48.1, 75.5)	80.0% (63.9, 90.4)
Specificity	66.7% (46.3, 82.3)	75.0% (47.4, 91.7)	69.2% (38.9, 89.6)
PPV	82.1% (71.1, 91.0)	88.9% (78.0, 96.4)	88.9% (73.0, 96.4)
NPV	42.4% (42.4, 29.5)	38.7% (22.4, 57.7)	52.9% (28.5, 76.1)
Discordant cases, n	5	5	5

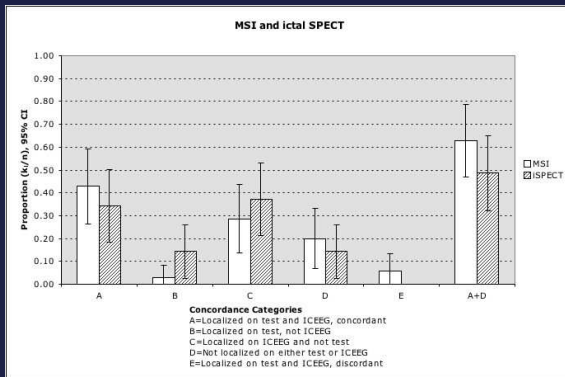
non-diagnostic ICEEG (no seizures) cases excluded  
 \* both non-diagnostic ICEEG and MSI (no spikes) cases removed



## MSI and PET localization in comparison to ICEEG

	MSI n=60	PET	MSI or PET	MSI and PET
Sensitivity	64.3% (55.6, 69.4)	39.5% (31.4, 47.4)	80.0% (73.0, 87.4)	15.6% (8.7, 19.2)
Specificity	78.6% (52.4, 94.0)	53.3% (30.0, 76.0)	40.0% (19.0, 62.1)	86.7% (66.1, 97.6)
PPV	90.0% (77.8, 97.2)	70.8% (52.2, 85.0)	80.0% (73.0, 87.4)	77.8% (43.6, 96.0)
NPV	42.3% (28.2, 50.6)	23.5% (13.2, 33.5)	40.0% (19.0, 62.1)	25.5% (19.5, 28.7)
Discordant cases, n	4	2	0	0

non-diagnostic ICEEG (no seizures) cases excluded



## MSI and FDG-PET

Table 4: Magnetic Source Imaging and FDG-PET Localization with Respect to Seizure Outcome (Seizure Class I): n = 50

	MSI (n=31)	PET (n=31)	MSI & PET (n=14)
Sensitivity	58% (40.3-64.3)	58% (47.5-67.5)	29% (15.2-43.0)
Specificity	79% (58.7-91.5)	79% (58.7-91.5)	79% (70.2-89.4)
PPV	82% (66.6-93.5)	89% (65.3-99.0)	89% (54.6-99.4)
NPV	52% (38.5-66.6)	54% (37.8-62.7)	43% (33.6-45.1)

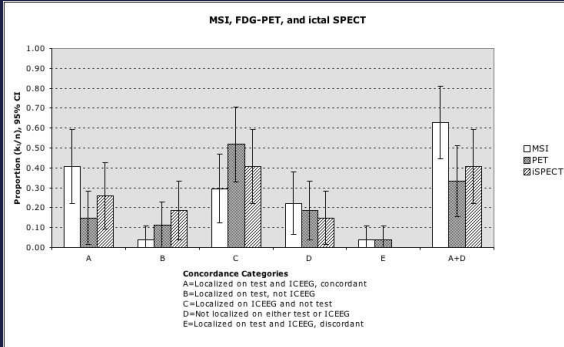
Confidence intervals calculated on discordant cases (n=16).  
 95% CI for sensitivity = 0.29 ± 0.17 = 0.12 to 0.46  
 95% CI for specificity = 0.79 ± 0.10 = 0.69 to 0.89  
 95% CI for PPV = 0.82 ± 0.08 = 0.74 to 0.90  
 95% CI for NPV = 0.52 ± 0.12 = 0.40 to 0.64

## MSI and ictal SPECT in comparison to ICEEG

n=35	MSI	ISPECT	MSI or ISPECT	MSI and ISPECT
Sensitivity	60.0% (48.4, 63.8)	48.0% (36.9, 59.1)	80% (70.0, 90.2)	24.0% (13.1, 27.8)
Specificity	87.5% (51.1, 99.3)	50.0% (22.3, 77.7)	40% (15.1, 65.7)	90.0% (62.8, 99.5)
PPV	93.8% (75.6, 99.7)	70.6% (54.3, 86.9)	76.9% (67.3, 86.8)	85.7% (46.8, 99.2)
NPV	41.2% (24.1, 46.7)	27.8% (12.4, 43.2)	44.4% (16.8, 73.0)	32.1% (22.4, 35.5)
Discordant cases, n	2	0	0	0

non-diagnostic ICEEG (no seizures) cases excluded





## MSI and iSPECT

**Table 5. Sensitivity, Specificity, and Localizing Power: Division of Generalized Tonic-Clonic Seizures with Reported as Epileptic Discharges (Group 1) (n = 24)**

	MSI (CI)	iSP (CI)	MSI + iSP (CI)
Sensitivity	55% (15.9-84.7)	58% (29.5-82.0)	75% (37.5-92.6)
Specificity	72% (55.7-87.3)	72% (56.6-87.3)	82% (71.6-93.1)
PPV	55% (27.4-77.5)	62% (36.5-87.4)	59% (34.7-83.4)
NPV	57% (36.5-87.3)	62% (36.5-87.4)	56% (34.7-83.1)

Combined localizing positive required both test to be localized and concordant.  
MSI = magnetic source imaging; iSP = ictal single-photon emission computed tomography; CI = confidence interval; PPV = positive predictive value; NPV = negative predictive value.

## MSI, PET, and ictal SPECT localization in comparison to ICEEG

	MSI	PET	iSPECT
n=27			
Sensitivity	57.9% (43.6, 62.9)	22.2% (9.5, 33.9)	38.9% (25.5, 53.8)
Specificity	85.7% (47.0, 99.2)	62.5% (33.9, 88.7)	44.4% (17.7, 74.3)
PPV	91.7% (69.1, 99.6)	57.1% (24.5, 87.1)	58.3% (38.3, 80.7)
NPV	42.9% (23.5, 49.6)	26.3% (14.3, 37.4)	26.7% (10.6, 44.6)
Discordant cases, n	1	1	0
non-diagnostic ICEEG (no seizures) cases excluded			

## MSI, PET, and ictal SPECT localization in comparison to ICEEG: combined imaging

<i>n</i> =27	PET or ISP	PET and ISP	MSI or PET or ISP	MSI and PET and ISP
Sensitivity	44.4% (31.0, 59.3)	22.2% (9.2, 33.9)	72.2% (63.2, 86.4)	5.6% (0.3, 10.8)
Specificity	44.4% (17.5, 74.2)	66.7% (40.6, 90.1)	22.2% (4.2, 50.5)	88.9% (78.4, 99.4)
PPV	61.5% (42.9, 82.2)	57.1% (23.6, 87.2)	65.0% (56.9, 77.7)	50.0% (27.9, 97.3)
NPV	28.6% (11.2, 47.7)	30.0% (18.3, 40.5)	28.6% (5.3, 65.0)	32.0% (28.2, 35.8)
non-diagnostic ICEEG (no seizures) cases excluded				

## Prediction of Outcome

[illegible]

## MSI Effect on ICEEG

- 18 of 77 cases† (23%)—MSI modified coverage
- In 44% percent (95% CI: 24.5, 66.3) seizures involved the additional ICEEG electrodes indicated by MSI.

† two of the 18 patients did not have surgery

- One case with seizures likely arising from MSI indicated OF region still insufficiently sampled.
- Second case with left posterior *lateral* TLE that overlapped with receptive language.

## MSI Effect on ICEEG

- Conversely 10 of 18 cases—seizures did not include additional electrode coverage
  - Over interpretation of scattered spikes
  - Poor spatial resolution of ECD model in certain spike types

---

---

---

---

---

---

---

## MSI Effect on ICEEG (Surgery population, n=62)

- No significant difference in seizure-free outcome between groups (n=16 MSI (+) ICEEG versus n=48 MSI (-) ICEEG.
- Seizure-free outcome correlated with highly localized MSI in both groups.

---

---

---

---

---

---

---

## Conclusions

- MSI has a high positive predictive value for seizures localized with ICEEG.
- Diagnostic gain may be achieved with addition of either PET or ictal SPECT to MSI.
- *Conclusively localized* MSI studies have clinical value predicting seizure-free outcome in surgery candidates who typically require ICEEG.

---

---

---

---

---

---

---

## Conclusions

- MSI spike localization increases the chance that the seizure onset zone is sampled when patients undergo ICEEG.

---

---

---

---

---

---

---

---

## Role of MSI in Epilepsy Surgery

- 1) Patient selection
- 2) Improving ICEEG localization yield and accuracy
- 3) Aiding non-invasive tests such that an increased proportion of patients may avoid ICEEG

---

---

---

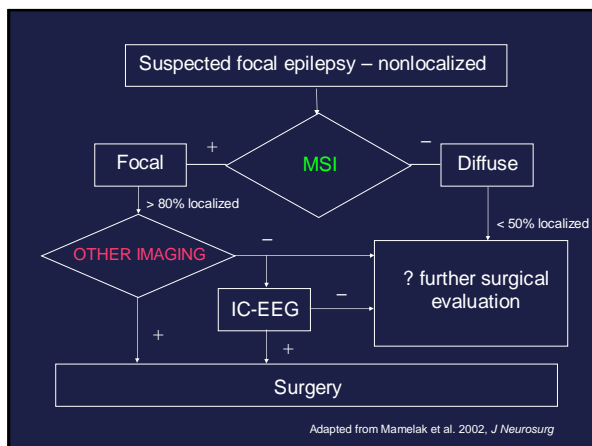
---

---

---

---

---



---

---

---

---

---

---

---

---

## Gaps in our knowledge and what is needed

1. Accurate characterization of true sources from intracranial measures
2. Further understanding of propagation versus volume conduction with regard to true sources
3. Automated high-resolution segmentation of tissue types used in models
4. Clinical testing and validation of source models

---

---

---

---

---

---

---

## Major Question

How do we overcome the difficulties of employing multi-step complex computational methods such that requirements<sup>†</sup> for clinical use can be met?

<sup>†</sup> reliable, reproducible, accurate, easy to use, and, of course, not too costly

---

---

---

---

---

---

---

# Michael Longacre

---


**MEG Economic Bootcamp**

Michael Longacre  
Executive Director, ACMEGS

American Clinical MEG Society  
Boston 2008 Meeting

MEG Reimbursement Overview

Michael Longacre  
Executive Director  
ACMEGS

HEALTHCARE  
WILLIAM STEARNS & SONS, INC.  
REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---


---

---

American Clinical MEG Society  
Boston 2008 Meeting

Michael Longacre's Introduction:

Michael's 30-year plus experience spans the spectrum of healthcare markets from pharmaceuticals, diagnostics, medical devices and patient- physician Internet connectivity. He has held senior level reimbursement and managed care, as well as sales and marketing, positions for a number of healthcare start-up companies. Most recently, he managed his own consulting firm, specializing in assisting companies in development and execution of their reimbursement strategies. Prior to that, he was VP of Sales and Marketing with Inpharma, a start-up biopharmaceutical company, and Director of Reimbursement and Managed Care with Inovise, where he successfully obtained a CPT code for an innovative cardiology product. He has also held senior reimbursement and managed care positions with R2 Technology, BIEX and Cytoc. His extensive experience includes obtaining CPT codes, influencing reimbursement rates and coverage, and representing clients as a lobbyist at both the state and national level. Michael is a recognized expert in reimbursement and managed care and has numerous speaking engagements, articles and direct quotes in trade publications to his credit. Mike graduated from California State University in Los Angeles with a BS in Biology.

HEALTHCARE  
WILLIAM STEARNS & SONS, INC.  
REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---


---

---

American Clinical MEG Society  
Boston 2008 Meeting

Reimbursement Overview

1. Payer Review
2. Medicare HOPPS and RBRVS
3. Chargemaster Project
4. Reimbursement 101 – Quick Review
5. Future Projects

HEALTHCARE  
WILLIAM STEARNS & SONS, INC.  
REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---

---

---

## Payor Headlines

**April 2008**

*Expose' shows insurers have reason to gloat*  
Issue: "Blanket denials are first line of defense"  
Diagnostic Imaging

**February 13, 2008**

*UnitedHealth unit charged with fraud*  
Issue: Defective and manipulated data base  
Market Watch

**July 11, 2008**

*Report: Payors putting squeeze on imaging overuse*  
Issue: Expansion of accreditation/certification  
AuntMinnie.com



REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---

---

---

## Payor Headlines

**July 13, 2008**

*Doctors-insurers confrontation heats up*  
Issue: Jump in denied claims, administrative costs up 118% last ten years (\$453)  
Dallas Morning News

**July 15, 2008**

*GAO report on overutilization draws industry ire*  
Issue: Preauthorization to reduce studies  
AuntMinnie.com

**July 21, 2008**

*Rating Insurers will help fix inefficient claims system*  
Issue: Claims payments are late and inaccurate, correct 62% to 82%  
Amednews.com



REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---

---

---

## American Clinical MEG Society Boston 2008 Meeting

"So what's the point?"

We need to be more organized and act as a  
group to influence payers on behalf of the  
patients we serve.



REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---

---

---



American Clinical MEG Society  
Boston 2008 Meeting


HEALTHCARE  
WILSON • STEIN • ZIEGLER INC.

REIMBURSEMENT • MARKETING • SALES

Medicare Review

---

---

---

---


---

---

---

---

American Clinical MEG Society  
Boston 2008 Meeting


HEALTHCARE  
WILSON • STEIN • ZIEGLER INC.

REIMBURSEMENT • MARKETING • SALES

2009 RBRVS (Professional Fee Only)

Code	Total RVU	Dollars
95965	11.31	\$424.07
95966	5.62	\$210.72
95967	4.81	\$180.35

---

---

---

---


---

---

---

---

American Clinical MEG Society  
Boston 2008 Meeting


HEALTHCARE  
WILSON • STEIN • ZIEGLER INC.

REIMBURSEMENT • MARKETING • SALES

2008 Medicare HOPPS Analysis

95965

- Total Frequency: 33 Claims
- "True" Median Cost: \$2632.33
- CY 2009 Final Payment: \$3,803.23
- ❑ APC 0067

---

---

---

---

---

---

---

---

**American Clinical MEG Society  
Boston 2008 Meeting**

**CY 2009 HOPPS and RBRVS Totals**

<b>Code</b>	<b>APC \$</b>	<b>RBRVS \$</b>	<b>Total \$</b>
95965	\$3803.23	\$424.07	\$4,227.30
95966	\$952.38	\$210.72	\$1,163.13
95967	\$952.38	\$180.35	\$1,132.73



REIMBURSEMENT • MARKETING • SALES

**American Clinical MEG Society  
Boston 2008 Meeting**

**Chargemaster Project**



REIMBURSEMENT • MARKETING • SALES

**American Clinical MEG Society  
Boston 2008 Meeting**

**Chargemaster Project**

1. Contact Dir of reimbursement or Cost reporting
2. Inquire about which line the MEG costs are captured
3. Are MEG costs bundled in with other procedures; for example EEG line 54?
4. If yes, submit a request/appeal to Medicare Administrator Contractor
5. Ensure that the MEG CPT codes are correctly captured on the claim.
6. Contact Patient Accounting, (Billing and Financial Services) and confirm that the appropriate MEG CPT codes are being captured by charge entry and the chargemaster for submission on the 837 file that goes to Medicare.



REIMBURSEMENT • MARKETING • SALES

## "Reimbursement 101: Working with Vendors to Make your Facility Competitive"



REIMBURSEMENT • MARKETING • SALES

## Reimbursement Model

### Responsibilities

#### Vendor/ACMEGS

Code  
Values  
Reimbursement Support  
Reimbursement Tool Kit  
Marketing Tool Kit  
Advocacy Support  
Collect Coding & Payor Data  
Distribute Payor Data

#### Provider

Submit Claims  
Appeal Denials  
Influence Regional Payors  
Maintain Chargemaster  
Appropriate Coding  
Collect Payor Information  
Community Marketing  
Communicate Payor Activity



REIMBURSEMENT • MARKETING • SALES

## Codes

CPT I Code: The preferred code, it comes with corresponding values recommended by the AMA (RUC)

CPT III Code: This code is intended to be utilized as a tracking code and does not have recommended values via the RUC. This can be overcome by obtaining the publication of non-Medicare RBRVS.

HCPCS Code: This is a Medicare specific code not always recognized by private payors

Alternative CPT I Code: An existing procedure similar to the technology

Unlisted CPT I Code: This is also referred to as a "miscellaneous" code



REIMBURSEMENT • MARKETING • SALES

## Published Values

RBRVS: Values published by Medicare Part B which are utilized by approximately 70% of all payors

Non-Medicare RBRVS: RBRVS values for non-Medicare covered services

APC: Hospital Out-patient Perspective Payment Medicare reimbursement (Medicare Part A).

Relative Values for Physicians: A proprietary, physician based values which enables doctors to defend and negotiate fees

Ingenix RVUs: Values determined by matrix of RVP, PCHS, ??



REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---

---

---

## Advocacy

### National

Communicate benefits of technology to appropriate advocacy group(s)

### Regional

Coordinate communications with providers to maximize potential benefits



REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---

---

---

## Payor Reporting

Review Payor reimbursement data from Explanation of Benefits (EOBs)

Compile and distribute appropriate data to providers

Primarily "who's paying and who's not"

- This becomes very helpful regionally in the attempt to influence local payors



REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---


---

---

## Reimbursement Model

Responsibilities

<u>Vendor/ACMEGS</u>	<u>Provider</u>
Code	Submit Claims
Values	Appeal Denials
Reimbursement Support	Influence Regional Payors
Reimbursement Tool Kit	Maintain Chargemaster
Marketing Tool Kit	Appropriate Coding
Advocacy Support	Collect Payor Information
Collect Coding & Payor Data	Community Marketing
Distribute Payor Data	Communicate Payor Activity

 REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---


---

---

## ACMEG Future Projects

**ACMEGS**  
**Potential Future Projects**

- Monitor success of chargemaster program
- Web based reimbursement informational site
- Analysis of actual reimbursement from payers
- Referring physician marketing materials
- Member site reimbursement training
- Patient education via advocacy groups

 REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---

---

---

## Discussion

Discussion  
Questions  
Comments  
Feedback

 REIMBURSEMENT • MARKETING • SALES

---

---

---

---

---

---

---

---

### CMS-1404-P Medians 2009 HOPPS Proposed Rule

HCPCS Code	Short Description	SI	APC	Payment Rate	Single Frequency	Total Frequency	Minimum Cost	Maximum Cost	Mean Cost	"True" Median Cost	CV
95965	Meg, spontaneous	S	0067	3664.34	31	33	663.02	4787.76	2609.27	2632.33	57.04
95966	Meg, evoked, single	S	0065	995.33	24	28	183.17	2591.31	1348.99	1060.26	64.177
95967	Meg, evoked, each add	S	0065	995.33	9	15	120.01	1699.12	1116.26	1699.12	64.2

APC	SI	Payment Rate	Single Frequency	Total Frequency	Minimum Cost	Maximum Cost	Mean Cost	"True" Median Cost	CMS Adjusted Median of Total Cost	CV
0067	S	3664.34	5107	5889	131.34	25328.88	4509.41	3657.89		69.338

### FINAL OPPS PAYMENT BY HCPCS CODE FOR CY 2009

HCPCS Code	Short Desc.	CI	SI	APC	Relative Weight	Payment Rate	National Unadjusted Copayment	Minimum Unadjusted Copayment
95965	Meg, spontaneous		S	0067	57.5732	\$3,803.23		\$760.65
95966	Meg, evoked, single		S	0065	14.4171	\$952.38		\$190.48
95967	Meg, evoked, each add/EI		S	0065	14.4171	\$952.38		\$190.48



# ACKNOWLEDGMENT

---

Grateful acknowledgment is made to the following organizations for their generous support of this workshop in the form of unrestricted education grants.





# EVALUATION

Please identify yourself:      ☐ Neurologist              ☐ Neurosurgeon  
    ☐ Radiologist              ☐ Technologist  
    ☐ Other \_\_\_\_\_

Please rate the effectiveness using the following scale:  
 1 = poor          2 = below average      3 = average      4 = above average      5 = excellent

	<u>clarity</u> of the information presented	<u>relevance</u> of the information to your clinical practice	objectivity, balance & scientific rigor
<b>Jeff Lewine</b>	① ② ③ ④ ⑤	① ② ③ ④ ⑤	① ② ③ ④ ⑤
<b>Anto Bagic</b>	① ② ③ ④ ⑤	① ② ③ ④ ⑤	① ② ③ ④ ⑤
<b>Robert Knowlton</b>	① ② ③ ④ ⑤	① ② ③ ④ ⑤	① ② ③ ④ ⑤
<b>Michael Longacre</b>	① ② ③ ④ ⑤	① ② ③ ④ ⑤	① ② ③ ④ ⑤
Rate your overall satisfaction with the opportunity to network with colleagues.		①	② ③ ④ ⑤
Rate your overall satisfaction with the quality of this conference/workshop.		①	② ③ ④ ⑤
Please rate your satisfaction with the organization of the conference/workshop.		①	② ③ ④ ⑤
How would you rate the cost of registration versus what you personally got out of the conference?		①	② ③ ④ ⑤

What other topics should ACMEGS address in future conferences?

- 1) \_\_\_\_\_
- 2) \_\_\_\_\_
- 3) \_\_\_\_\_

Additional comments? \_\_\_\_\_  
 \_\_\_\_\_

Did you perceive commercial bias in any of the presentations?    ☐ No    ☐ Yes

Explain: \_\_\_\_\_